



Kent
Electrical
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SPRING NEWSLETTER

2026

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43 PALACE STREET

We're proud to announce the successful completion of 43 Palace Street — a former church transformed into a state-of-the-art London office. The project involved a full fit-out across two floors, all communal areas, and the basement bike shed, which now boasts a new



shower block and locker room. Working within the constraints of a legacy structure, our team delivered extensive upgrades, including new distribution boards, a landlord board, and mechanical DBs. Data connectivity was future-proofed with floor boxes feeding back to a dedicated communications cabinet, and all lighting was provided by Orlight fittings — renowned for their low energy use, instant start, silent running, and minimal maintenance, all delivering a clean and professional environment (Orlight).

We also found creative ways to repurpose former spaces: disconnecting the old car lift to make way for a modern bike ramp, and updating the bike store with smart new lighting and wiring for electric towel rails and pumps in the showers. It's a testament to what's possible when you prioritise planning, safety, and forward-thinking design.



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PEOPLE MEETING THE SKILLS CHALLENGE

The electrical industry faces a well-documented shortage of skilled electricians, a challenge that's only growing. The Electrical Contractors' Association's 2026 Skills Index revealed a significant decline in apprenticeship starts, with nearly half of electrical companies struggling to recruit enough qualified workers (Construction News, Elec Training). We've taken this seriously, investing steadily over the past five years to build up not only our technical bench but our leadership team.

With the company growing at the steady pace it is, and having surpassed turnover and profit targets year on year for the last 5 years, the company is now in a stable position to restructure its management positions, in order for the growth to be sustainable and continuous.

We believe that without the managerial positions filled by the right employees, plus trying to grow too fast, it will just inevitably lead to failure, as we have seen many times in the commercial industry over our last 16 years. As a company who believes in personal growth, and offering employees the chance to up skill their personal development, we always try to offer new positions to current employees rather than going out to unknown candidates.

This works well for us, because the employee feels trusted and respected enough to be given more responsibility. Also, they have already proven that they uphold our company values of honesty, punctuality and reliability, which in our industry can be hard to come by.

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Sonny DANIELS

COMPANY MANAGER

Our first promotion was offered to Sonny Daniels. Sonny started with us back in April 2021 as a qualified electrician with a time served apprenticeship under his belt. It was clear from the start that Sonny had a great work ethic, he also had hidden leadership skills that he was unaware of at the time. It wasn't long before Sonny was promoted to Project Manager in February 2023 and was given the task of managing one of our biggest projects to date, Shropshire House.

Not only did he manage our Shropshire House project, where the electrical package was £900k+, he also simultaneously and successfully managed a warehouse fit-out in Sidcup for us. The electrical package on that one was £350k. With both projects completing on time and in budget, it was a great achievement for Sonny and KES. Sonny went on to manage many other projects following these and in January this year, was promoted to Company Manager and the NICEIC QS for the company.

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Mark CLAXTON

PROJECT MANAGER



With the promotion of Sonny to Company Manager, his position of Project Manager became vacant. This position was then filled by our Site Supervisor, Mark.

Mark started working for KES back in 2022, and joined as a fully qualified electrician. It wasn't long before Mark was given the responsibility of running projects as a Site Supervisor. All the site team looked up to Mark as a mentor and he soon gained their respect.

As a company, we undertake annual appraisals with the team every December, and for the last 2 years, Mark has shown an eagerness to become a Project Manager. Mark is now booked in monthly with our leadership coach, Rachel Stone to work on effective delegation and communication skills, a process Sonny undertook when he first became a Project Manager.

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Nathan

BATH

COMPANY DIRECTOR



With the restructure of the KES Leadership Team, it has now given our Company Director, Nathan, a chance to grow company connections and nurture existing client relationships, which should lay the foundations for further steady growth for years to come.

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